

New Era Life Insurance Company
Philadelphia American Life Insurance Company

New Era Life Insurance Company of the Midwest

P. O. Box 4884 • Houston, TX 77210-4884

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SECURE CHOICE

Disclosure Form

This disclosure form highlights key features and benefits of the SECURE CHOICE 3 & 5 annuities.

TAX ADVANTAGES - TAX DEFERRED PLAN

Although an annuity does not eliminate your tax liability on interest earnings, under current tax law all interest earned accumulates on a tax-deferred basis. Tax deferral is currently available only to individual owners and certain trusts, not to corporations or other non-individuals.

SINGLE PREMIUM DEFERRED ANNUITIES

The SECURE CHOICE 3 & 5 are single premium deferred annuities. Additional premiums may not be added in the future.

NO SALES CHARGES OR FEES

There are with no annual maintenance fees and no front-end sales loads. **100% of your money works for you!** However, if applicable, a premium tax will be deducted from your premium. (Not Applicable in Texas!)

GUARANTEE PERIOD/INTEREST CREDITING

You choose the guaranteed rate period that is best for you. The guarantee period begins on the date of issue and ends on the last day of the chosen period. After your chosen rate period ends, your annuity will earn a portfolio interest rate, which may go up or down, but can never earn less than the contract's minimum guaranteed rate at the time of your purchase.

Interest is credited and compounded on a daily basis. The rates shown below are the current effective annual yields.



Subject to Change Without Notice!

ISSUE AGES

Age 100 for the SECURE CHOICE 3 – Age 90 for the SECURE CHOICE 5.

MINIMUM/MAXIMUM PREMIUMS

The minimum premium is \$10,000. Premiums in excess of \$500,000 require prior company approval.

RIGHT TO EXAMINE ANNUITY

Within the first 20 days after you receive your annuity, you may return the annuity and receive 100% of your premium, minus any prior withdrawals.

RIGHT TO CHANGE ANNUITANT

As the owner of a non-qualified SECURE CHOICE 3 or 5 annuity, you may change the annuitant at any time before annuity payments begin.

WITHDRAWALS/SURRENDER CHARGES

A surrender charge will apply to a full or partial surrender of the principal, unless the surrender charge is waived as explained below.

Year:	1	2	3	4	5	6+
3 Year	5%	5%	5%	None		
5 Year	5%	5%	5%	5%	5%	None

MARKET VALUE ADJUSTMENT (MVA)

A market value adjustment (MVA) applies to a full surrender, or to any partial surrender (withdrawal), to which a surrender charge applies. The MVA is in addition to the surrender charge and is calculated using the MVA factor described in the annuity. This factor is based on changes in the yields on U.S. Treasuries. The MVA may increase or decrease your surrender value.

Exceptions to Surrender Charges & MVA

- 1) You may withdraw 100% of your accumulated interest *free* of all charges at any time.
- 2) If you desire, we will mail you or direct deposit a check based on the daily nominal interest rate and subject to a minimum amount of \$125. If the monthly payment is less than \$125, the payment will be made on a quarterly basis.
- 3) Surrender charges and MVA are waived in the event of death of the Owner.
- 4) You may elect to annuitize at any time after one year from a wide range of options. Surrender charges and MVA are waived with a payout period of 5 years or longer.
- 5) If the Owner dies after electing to annuitize, but before all guaranteed income payments are received, the remaining guaranteed payments will be paid to the beneficiary.
- 6) If the Annuitant is different from the Owner and the Annuitant dies before the Owner elects to annuitize, the Owner may name a new Annuitant.
- 7) Required Minimum Distributions from qualified plans are not subject to surrender charges or the MVA.

TAXATION OF WITHDRAWALS

Withdrawals may be subject to income tax. If withdrawals are made before age 59½, they also may be subject to a 10% IRS penalty.

FINANCIAL SECURITY

The New Era Companies are conservatively managed and financially strong life insurance companies, required by state regulation to maintain reserves equal to or greater than guaranteed surrender values.

Νοτές

- The SECURE CHOICE 3 & 5 annuities are issued on Policy Forms A-0043 and A-0045 and not available in all states; certain restrictions, conditions, and state variations may apply.
- This document is not a legal contract. For the exact terms and conditions, please refer to the annuity policy/contract.
- Annuities are products of the insurance industry and are not guaranteed by any bank or insured by the FDIC.
- Tax laws are subject to varying interpretations and possible changes. Please consult your tax advisor for further information.

ACKNOWLEDGEMENT:

I acknowledge that I have read this disclosure and I understand the description of these provisions as they apply to my application. I acknowledge that there is a 20-day right to examine this annuity. I also understand that subject to the guaranteed values in the annuity, the cash surrender values in the annuity may increase or decrease based on an MVA adjustment prior to the date or dates specified in the annuity.



Signature of Owner(s)

Signature of Agent

Date

Agent Name and Address



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SECURE CHOICE

3 & 5

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ANNUITY APPLICATION

	Choose One	Option Only:	SECURE CHOICE 3	SECURE CHOICE 5	
Please Print ir		A. OWNER nondence is Sent to Owner)	B. ANNUITANT (Complete if different from Owner)	*C. JOINT OWNER (Non-Qualified Funds Only)	
Name:					Only
Mail Address:					
City, State Zip (Code:				
Tax ID #:					
Date of Birth or	Trust:				
Sex:					
Home Phone #:					
D. ANNUITY P	REMIUM: Paid wit	n Application \$	Anticipated Rollover/	Transfer Amount \$	
E. LINE OF B	JSINESS:	n-Qualified IRA -	- SEP	Tax Year of New Qualified er	Contribution
F. INTEREST I		Left to Accumulate	(Tax Deferred Growth)		
(check one)		Interest Paid Monthly		□ Yes @ %	
G. OWNER'S	BENEFICIARY DESIGNA	TIONS: (Unless otherw	ise designated, all survivors in a class	will share equally.)	
Primary:		<u>Name</u>	Date of Birth or Trust Dat	e <u>SSN or Tax ID #</u> <u>Relation</u>	nship to Owner
Contingent:					
*Note: If the .	Joint Owner predeceas	es the Owner, full ownershi	p shall pass to the Owner, unless Wri	ten Notice to the contrary is provide	d before death.
H. REPLACEM	If Yes, complet	e and forward any replac	e insurance or annuity contracts in ement forms as required in the stat d to replace or exchange any insura	e of application.]Yes □No]Yes □No
I. REMARKS A	ND/OR SPECIAL INSTR	• • •			
I represent that statement mad by the Compan Any person wh insurance is gu	my answers in this ap e by either the agent of y and made a part of th o knowingly presents illty of a crime and may	plication are true and comple this application or by any of e contract. a false or fraudulent claim for be subject to fines and cor	0045, amounts payable under the co ate and that this application shall be pa ther person shall not be binding on the pr payment of a loss or benefit or know finement in prison. A 10% IRS penal company identified at the top	rt of an annuity contract issued by the Company unless such statement is re wingly presents false information in a sy may apply on amounts withdrawn b	e Company. Any educed to writing in application for
	lication Completed a	t (City, State):		Date:	
X	0			0	
		RE OF OWNER	plicant has existing policies or contracts		□ Yes □ No
If Ye	s, I presented and read	the applicant a notice regard	• •		
x					
gent Name & Mail	SIGNATURE C	f Agent(s)	AGENT NUMBER(S)	STATE LICENSE NUMBER OF A	AGENT(S)
gent Phone, Fax					