



# Producer Training Instructions

## Annuity Product Training

To complete your Delaware Life Annuity Training (AT) and your Product Specific Training (PST) for Pinnacle Plus MYGA<sup>SM</sup>, Retirement Stages Select<sup>SM</sup>, Target Growth 10<sup>®</sup>, and Target Income 10<sup>®</sup> please go to:

[www.reged.com/trainingplatform](http://www.reged.com/trainingplatform)

- If you are not an active user of the site, you will be required to complete a new registration.
- After login, select the “Producer Status” button on the left hand side to complete your training.
- **Annuity Training:** If your state does not require AT, or, if you have already completed this training, you will only need to complete the product-specific course. If you have not taken state-required Annuity Training, select the state and the course (#390) from the list and begin.
- **Product Specific Training:** From the list, select product-specific training and begin the course.\*
- Once you have completed the training, Delaware Life will be automatically notified by RegEd—you do not need to send anything to us. We advise you to keep confirmation of the completed training for your records.
- You may write business effective the day training is complete.

\*If no PST is assigned, the following may be done to access the training manually.

1. Click on the “Enter Product Code” button from the menu on the left hand side of the screen.
2. On the next screen enter the code for the applicable product and “Submit”. The training course should display under *Carrier-Specific Product Training*.  
Pinnacle Plus MYGA<sup>SM</sup>: DLMYGA  
Retirement Stages Select<sup>SM</sup>: DLRS7N  
Target Growth 10<sup>®</sup>: DLICTG10  
Target Income 10<sup>®</sup>: DLICTI10

## Anti-Money Laundering Training

**Anti-Money Laundering Training must be completed within two years prior to soliciting any cash-value life insurance or annuity products, and may be completed in one of the following three ways:**

### 1. LIMRA (<https://aml.limra.com>)

- You must complete the basic course: AML for Insurance Producers, and a refresher course at least every 2 years if you sell cash-value life insurance or annuity products. Acceptable refresher courses include: 2015 Fraud in Money Laundering, 2016 Elder Financial Abuse and Money Laundering, 2017 Preventing Money Laundering, 2018 The Importance of Knowing Your Customer, 2019 Beneficial Ownership and Customer Due Diligence - Anti-Money Laundering for Insurance Review, and 2020 Money-Laundering and Cybercrime - Anti-Money Laundering for Insurance Review (2020). Please identify the title of the course you completed when submitting your contracting paperwork.
  - The AML training through LIMRA is free of charge.
  - Confirmation of completion will be provided directly to our Licensing team.
2. If you are affiliated with a federally regulated entity that is already subject to the training program rule (broker-dealer, bank, wirehouse, etc.), you may submit a copy of your AML training certificate from that entity. You must be actively affiliated with the firm through which you completed the training course.
  3. AML training will also be accepted from RegEd, QuestCE, WebCE, SuccessCE, SuranceBay, and Kaplan. A copy of your certification must be submitted.